

# Junior Sales Manager

## Job Description

**You will work on sales** of products and projects providing engineering solutions for development of **RFID + NFC** products and applications with a particular focus on Europe. In cooperation with CISC product management and our sales staff you will be member of the Sales Team as Junior Sales Manager with the chance to become a full Sales Manager later.

## Your Responsibilities

- Support sales team in lead generation
- Participate in customer meetings and trade shows
- Manage customer and market communication
- Support product marketing
- Implement and analyze key sales and market data

## Your Business-Profile

- Business development skills and sales methodologies.
- High customer orientation.
- High communication skills with business focus.
- Experience with MS Office (i.e. Word, Excel, Powerpoint) and a graphic/photo processing tools.
- Interested in active interaction with social media.

## Your Personality-Profile

- Balanced mixture of team worker and independent and flexible work style.
- Sales project execution on your own responsibility.
- Your satisfaction comes from providing products and solutions to our customers.
- Willingness to travel (Europe, partly worldwide)
- Organized working style
- Excellent English communication skills are mandatory
- Excellent German communication skills are mandatory (native level)

**Min. Experience Level:** You bring first experience from your university projects (Bachelor or Master Thesis), from private interest, from internships or short term professional engagements.

**Education Level:** University **degree** or comparable education in Business Administration, Supply Chain Management, Sales & Marketing, or engineering

## As a Company we offer

We offer an international environment where you can **be yourself** and your **opinion counts**.

As a highly awarded company CISC has more than 500 engineering projects with **world wide customers** (EU, US, CA, CN, JP, BR, KR, ...) successfully finished and executed more than **50 international R&D projects** with several 100 person years effort.

We offer a **family friendly environment** with **highly flexible working times**. We **support your individual development**.

**Location:** - **Klagenfurt**, Austria, Lakeside Science & Technology Park; or  
- **Graz**, Austria, Historic city center at Stadtpark.

**Payment:** This position is subject to the collective agreement for employees in trade and industry in information service and consulting, employment group III or IV ([www.ingenieurbueros.at/verband/de/kollektivvertrag](http://www.ingenieurbueros.at/verband/de/kollektivvertrag)) with a success rate depending part. Independent from that CISC will pay a competitive package to reflect your professional experience.

If you are interested in this opportunity, please apply online at [www.cisc.at/career](http://www.cisc.at/career) with a motivation letter and your resume attached.

**Visit us at [www.cisc.at/career](http://www.cisc.at/career) for further information.**

